



## Exciting jobs in the field of gear and drive technology!

**Framo Morat** is a market leader for high-quality gearing technology and drive solutions. Headquartered in Eisenbach within the Black Forest region of Germany, Framo Morat serves our customers through the entire design process – determining specification requirements, product development & design, prototyping, testing, assembly, and mass production. **Framo Morat, Inc.** is the US subsidiary and is based in Duluth, GA. FM Inc. is seeking a **Sales Engineer** focused on the wide portfolio of products (worm gear technology, planetary gearboxes, linear actuators, linear chain systems, wheel hub drives, as well as customized drive solutions).

### Job title: Budget Analyst (m/f/d)

#### Essential Responsibilities / Duties:

##### Strong Analytical skills

- Work with management to create annual sales forecasts
- Inventory – analysis of inventory process and determine appropriate levels
- Assisting with investment planning and reporting
- Cashflow management and reporting; analyze financial data to prepare financial reports and take appropriate actions to achieve corporate targets

##### Organization

- Communication to external financial accounting and financial and controlling HQ
- Participation in the preparation of monthly financial statements
- Support and collaboration in corporate planning (analysis and commenting on deviations from the budget)

##### Strategic Reporting

- Create weekly reports of actual sales revenue, incoming orders, and order backlog
- Creation of Other Operating Expenses reporting and/or comparison to target
- Creation of Cost of Goods reporting and analysis of deviations

##### Willingness to travel occasionally to Germany

##### In the performance of their respective tasks and duties all employees are expected to conform to the following:

- Perform quality work within deadlines with or without direct supervision
- Interact professionally with other employees, customers and suppliers
- Work effectively as a team contributor on all assignments
- Work independently while understanding the necessity for communicating and coordinating work efforts with other employees and organizations
- Follow company safety policies and procedures
- Participate in meetings with prospective customers to discuss their application requirements, this will be a combination of over the phone, webinars, and or site visits
- Research options and possible solutions to achieve required results
- Work with the HQ controlling team
- Support Operations with documentation and record keeping
- Performs additional duties as requested

#### Qualifications

This person needs to have some prior experience in accounting/finance and budget reporting. This is a very detail oriented position with experience in analyzing financial statements.

##### Minimum Qualifications:

- **Education/Experience:** Associates degree and/or 5+ years of experience or equivalent
- **Knowledge:** Administrative with Accounting/Finance
- **Skills:** Computer competency in Microsoft PowerPoint, WORD, EXCEL, Outlook

##### Special Position Requirements:

- Ability to get a Passport
- Travel to Germany for training and meetings and around the USA as needed.

##### Preferences:

- Bi-lingual in English and German or Spanish
- Knowledge and experience using Sage 50 software
- Accounting/Finance background
- Some market research experience or exposure

##### Work Requirements:

- Ability to pass a criminal background check
- Ability to sit and/or stand for extended periods

#### What makes this a great opportunity?

- Assumption of a key position in a growing strategic market for the Franz Morat Group.
- The chance to be a key stakeholder with a global industry leader in precision drive technologies.
- An entrepreneurial environment empowering you to own your work by leading and growing the business you are responsible for.
- A corporate culture that encourages collaboration, creativity and initiative.

#### Have we sparked your interest?

We look forward to receiving your application documents including your salary expectations and availability via e-mail to: **b.hwang@framo-morat.com**  
 Please contact **Mr. Bret Hwang** at **470-705-9699** if you have further questions.

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